

Financial Services for Cobots

Leasing Proposal



Finance service to improve
manufacturing resilience

With cobots and automation

Do you want to stay competitive in uncertain times?

If yes, Omron Financial Service is for you...



Are you looking to automate your productions plans by using collaborative robots, but you want to minimize the risk associated to high investments? Leasing Omron Automation Solutions allows you to acquire assets with minimal initial expenditure.

Do you want to expand, but can't afford to made new investments? Leasing Omron Automation Solutions frees up cash for other financial needs of growing companies.



Would you like to add financial benefits to your investments? Leasing Omron Automation Solutions provides an income tax break, by deducting your leasing cost as a business expensive.

Leasing Cobots

Challenges like Labor shortage, Mass Customization and COVID are showing to manufacturers that they must have a more resilient manufacturing to assure business continuity during crises periods.

Cobots & Automation are the perfect answer to these challenges providing a more flexible and re-usable solution, apart of advantages as performance, quality and drastic reduction of the total cost of ownership.

Now more than ever, leaving in a VUCA World (Volatile, Uncertain, Complex and Ambiguous) is a clear invitation to consider the 5 benefits of Omron Leasing Cobots:

1. Accelerate Automation in your business, without big cash investments
2. Feel safe thanks to fixed payments no affected by market conditions, protecting against inflation and higher payments
3. Obtain Tax benefits, that improve your P&L
4. Keep your credit available for uncertain times
5. Avoid additional costs and minimize risks in production, as a maintenance contract is in place during the leasing period (see details in next page)



Leasing Cobot - Maintenance Contract

Bronze



The cobot maintenance contract Bronze can save you a considerable amount of money, time and resources, thanks to:

- Priority on technical calls
- Consumables for free in service visits
- Competitive prices on spare parts, service hourly rates and robot rentals
- Includes a Preventive Maintenance Visit 1 per year

Discount policies are in the below table:

Type of service	Parts discounts	Labor discounts	Rental Robot discounts	Remote assistance/h	Priority in Technical Assistance
Bronze	10%	10%	10%	25	Yes

Leasing Cobot - Monthly Fee

Models	TM5-700	TM5-900	TM12	TM14
Products	TM5-700, HW3.2, 3-year maintenance contract Bronze	TM5-900, HW3.2, 3-year maintenance contract Bronze	TM12, HW3.2 3-year maintenance contract Bronze	TM14, HW3.2 3-year maintenance contract Bronze
Monthly Fee*	€739	€739	€1,016	€1,078



*Prices are excluding VAT and are valid until 31-5-2022. Terms & Conditions apply based on the country where lease contract is signed; the UK VAT is due in full on Hire Purchase agreements at commencement and, in the case of Lease agreements, on each payment as they fall due. On a Hire Purchase agreement, an administration fee of £195.00 is taken at the start of the agreement. Please note, on lease agreements, the administration fee will incur VAT. An Option to Purchase fee of £60.00 (inc. VAT, if applicable) will be taken with the final payment on Hire Purchase agreements. The quotation above is indicative and is subject to formal approval by SGEF of the credit risk, pricing, structure and documentation. The rental/present value/interest rate quoted is/are subject to any changes in cost of funds or margin requirements and is/are therefore floating until drawdown. Any commission payable will be subject to SGEF's approval and should comply with SGEF's commission payment policy. The above does not form any offer of finance and is only applicable if the finance is being solely used for business purposes. Over 18s only. Societe Generale Equipment Finance Limited is authorised and regulated by the Financial Conduct Authority. Societe Generale Equipment Finance Ltd. Reg. in England No: 0359 6854

Would you like to know more?

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